

COURSE COS3160: SKIN CARE 3 (CLIENT SERVICES)**Level:** Advanced**Theme:** Skin Care**Prerequisites:** COS2140 Skin Care 2 (Client Services)
COS1060 Skin Care 1 (Basic Practices)
COS1010 Personal Images**Description:** Students analyze a client’s skin and determine skin care needs, consult with the client, and recommend, prepare for, and perform approved skin care services.**Parameters:** Access to a professional esthetology facility, equipment and materials.**Curriculum and Assessment Standards**

General Outcomes	Assessment Criteria and Conditions	Suggested Emphasis
<p><i>The student will:</i></p> <ul style="list-style-type: none"> welcome and orient the client, analyze skin care needs, recommend and promote the sale of services and products relating to these needs prepare the client and perform client-approved safe and sanitary skin care services demonstrate basic competencies. 	<p><i>Assessment of student achievement should be based on:</i></p> <ul style="list-style-type: none"> Process and Product in which the student will: <ul style="list-style-type: none"> perform client orientation, preparation and consultation procedures promote, sell and perform client-approved skin care services promote and sell skin care products related to clients’ needs. <p><i>Assessment Tool</i> <i>COSPRAC–3: Practical Experiences: Checklist for Student Performance (Advanced Level)</i></p> <ul style="list-style-type: none"> Observations of individual effort and interpersonal interaction during the learning process. <p><i>Assessment Tool</i> <i>Basic Competencies Reference Guide and any assessment tools noted above</i></p>	<p>25</p> <p>50</p> <p>25</p> <p>Integrated throughout</p>

COURSE COS3160: SKIN CARE 3 (CLIENT SERVICES) (continued)

Concept	Specific Outcomes	Notes
Client Orientation	<p><i>The student should:</i></p> <ul style="list-style-type: none"> • prepare the work area to promote skin care services and products • greet each client by name and introduce self • follow salon/shop policy for assisting clients with coats, hats and personal belongings • direct and assist clients to be seated at a consultation area. 	
Client Consultation and Analysis	<ul style="list-style-type: none"> • consult with clients to determine their skin care needs and wants • advise clients of the scope of skin care services including technology available and the purpose of each service • analyze each client's skin and recommend services for treatable conditions • advise each client of the advantages/disadvantages of treating/not treating skin conditions • advise each client of cost of each skin care service • obtain each client's consent before performing skin care services • advise each client of personal skin care procedures and products suitable for use between professional skin care services. 	
Equipment, Materials and Implements	<ul style="list-style-type: none"> • assemble all necessary equipment, materials and implements • prepare the work area for skin care services. 	

MODULE COS3160: SKIN CARE 3 (CLIENT SERVICES) (continued)

Concept	Specific Learner Expectations	Notes
Performing Skin Care Services	<p><i>The student should:</i></p> <ul style="list-style-type: none"> • drape each client as appropriate for service(s) • perform skin care procedures with the aid of available technology in each of the following service areas: <ul style="list-style-type: none"> – skin analysis – surface and deep cleansing – hair removal; e.g., eyebrow shaping – toning, including selected body therapies – nourishing – adornment including the application of cosmetics for day, evening, corrective and special occasion wear • remove draping and assist in refinishing each client's hairstyle • direct clients to dressing room if change of clothing is necessary. 	
Keeping Records	<ul style="list-style-type: none"> • establish a data base for each skin care client • update the data base after completing each skin care service. 	
Safety and Sanitation	<ul style="list-style-type: none"> • demonstrate safe and sanitary skin care practices • maintain a clean, safe work area • sanitize and return all items to proper storage areas after use • dispose of waste materials in an environmentally safe manner. 	Review local and provincial health and safety regulations.

